

Working at ProspectSoft

Comments from David Hickman, past placement student

Job title: Core Product Development Team Leader

Location: High Wycombe



While studying Computer Science & Software Engineering at the University of Birmingham, I joined ProspectSoft in August 2002 on a year's work placement, where I did a mixture of support and development work. What really surprised me about working here was the amount of freedom and responsibility that I was given. Knowing that ProspectSoft was a relatively small company, I expected that I would play more of a role in the company's success than in a larger organisation, but in my time here, I really had the chance to stretch myself and prove my abilities, knowing all the time that help was available when I needed it.

I learned a great deal during my year and the new skills that I acquired caused me to change my final year project to something more closely related to my placement work. I strongly believe that this change, along with the skills and confidence that I gained at ProspectSoft, contributed to me graduating with a first with honours.

ProspectSoft offered me a full-time position to come back to after I completed my final year and I think it took me all of half a day to accept the chance! Knowing that I had a job at the end of university took a lot of pressure off me, while the bursary helped as well, of course!

Key Features

- **Configurable** for many sizes and types of organisation with multiple functional modules
- **Fully scalable** from entry-level to enterprise-wide solution
- Sales force, marketing and field service **automation**, all with management escalation
- **Dynamic integration** with **Microsoft Office** giving full document management
- **B2B** and/or **B2C customer relationship management** within one system
- **Dynamic analysis** and **detailed management reporting** on customers and suppliers, sales, service or products

