

# Working at ProspectSoft

Comments from Hasan Jafary, past placement student who studied Computer Science at Royal Holloway

Job title: Software Developer

Location: High Wycombe



After a well-organised friendly assessment day and a couple of interviews, I was delighted to have been offered a year's industrial placement at ProspectSoft in September 2004 while studying Computer Science at Royal Holloway University of London. If I had to sum up my experience at ProspectSoft in one sentence it would be ..."A fantastic place and lovely people to work for in pretty much any way you can hope for"... However, I have the opportunity so let me extrapolate on my experiences.

The initial few weeks involved various training sessions where the learning was at a very fast pace – but not too intimidating since the sessions were extremely well structured and there were plenty of opportunities to ask questions. However it wasn't long before I was given real responsibilities, including projects that were eventually delivered to many of our new and existing customers. This was a daunting experience, but one which led to great satisfaction when I felt I had achieved something valuable.

Many of the projects that I was involved in were technically challenging and contained deadlines, so occasionally I had to work under pressure, however full support was available and my colleagues were always very willing to help. The office is open plan, which means plenty of opportunity for discussion, which is really useful when there are tricky problems to resolve.

At ProspectSoft, it's an ideal professional environment where you can apply your existing skills and develop new ones whilst getting a practical insight into working life. There's a monthly company meeting, which everyone attends so you also get exposure to business practices, and your views and ideas are always welcome. The company has a tradition of having placement students, so they know just how to give you the right degree of supervision and freedom in the workplace. There's strong emphasis on personal development with regular appraisals and you also get feedback on your performance – so you're very well mentored.

Overall, I found the work challenging, interesting and rewarding and it allowed me to feel that I have accomplished something useful and made genuine contributions to the company. I'm still continuing to work for ProspectSoft on a part-time basis, which is a treat for my student loan! I look forward to returning for a permanent position after my final year, so my graduate job concern is off my list of to dos.

## Key Features

- **Configurable** for many sizes and types of organisation with multiple functional modules
- **Fully scalable** from entry-level to enterprise-wide solution
- Sales force, marketing and field service **automation**, all with management escalation
- **Dynamic integration** with **Microsoft Office** giving full document management
- **B2B** and/or **B2C customer relationship management** within one system
- **Dynamic analysis** and **detailed management reporting** on customers and suppliers, sales, service or products

