

Cost Price Uplift Manager

Eliminate costly quoting errors and ensure that your sales people can't discount to a loss

Price Guide: £500 per site plus ALF

The Cost Price Uplift Manager ensures that no users can create a quote at less than cost price, eliminating costly quoting errors and ensuring that your sales people can't discount to a loss.

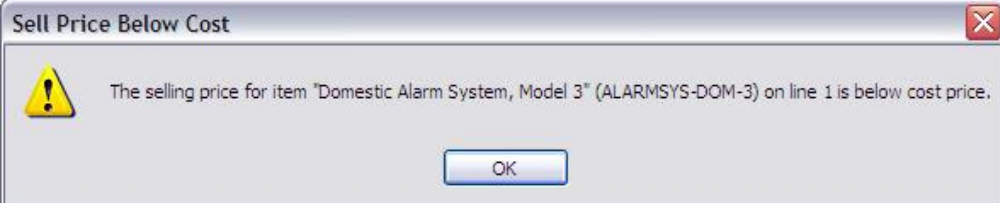
Mistakes happen, but the Cost Price Uplift Manager ensures they are not costly to your business. The Cost-Price Uplift plug-in will automatically uplift cost prices on product items that are added to quotes in ProspectSoft CRM.

Key Features

- An extra tab on the product level allows the Sales manager/director to set a cost price for that product. If this changes a reason has to be given.
- Automatic warning if the user selects a price which is below cost price.
- Integration through to the accounting system
- Set uplifts against categories and sub-categories of products that are stored in ProspectSoft CRM

Benefits

In many industries the cost price held in the accounts system may not represent the true cost price that the sales department need to take account of. (Carriage, additional processes, or stocking costs may need to be added.) The Cost Price Uplift plug-in allows managers to uplift cost prices presented to the sales team and can then insure that items are not sold below this adjusted cost.



Typical Users

Organisations where sales people are commissioned against profit.

The Cost Price Uplift Manager plug-in is particularly useful to organisations who allow their sales team to apply discounts on products.

Dependencies

The Cost Price Uplift Option requires the following ProspectSoft modules to be installed:

- B2B/B2C Contact Manager
- XML API *
- Products and Pricing
- Quotation Engine

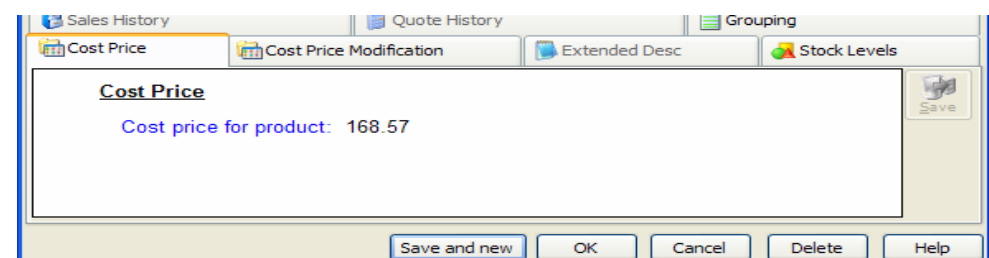
Related XML API Options

- Cash Sales Order Splitter
- Forward order scheduling
- Outstanding Order Checker

Additional Information

For more information about ProspectSoft CRM software developments, please visit:

www.prospectsoft.com/crm/options



This option has been developed using the ProspectSoft XML API (Application Programmable Interface)

* The XML API module is supplied as standard with every new ProspectSoft CRM system